

ATTACHMENT 1

NON-BINDING PROJECTED HIVE RENTAL ESTIMATE

Grower Statement of Projected Pollination Needs and AMAG Estimate for the _____ Season

THIS ESTIMATE IS NOT A CONTRACT. IT DOES NOT OBLIGATE GROWER TO RENT ANY COLONIES OR OBLIGATE AMAG TO SUPPLY ANY COLONIES, AND NO COLONIES ARE RESERVED BY IT. A BINDING COMMITMENT EXISTS ONLY WHEN BOTH PARTIES SIGN THE HONEY BEE POLLINATION SERVICES AGREEMENT AND GROWER PAYS THE REQUIRED DEPOSIT. THE ONLY BINDING TERMS OF THIS ATTACHMENT ARE THE CONFIDENTIALITY AND INFORMATION-SHARING TERMS IN PART 5.

Purpose

Apis Mellifera Agricultural Group ("AMAG") plans its colony numbers months before bloom. Colony splits, queen rearing, overwintering, feed, equipment, trucks, labor, and financing must all be arranged in advance so that AMAG can deliver the number and strength of colonies each grower needs. Your best estimate of next season's needs helps AMAG prepare enough colonies for every grower it serves and gives you an early price estimate. There is no charge for this estimate.

Part 1 — Grower Information

Item	Grower response
Grower / farm legal name	_____
Contact name and title	_____
Phone / email	_____
Mailing address	_____
Season Year estimated	_____
Rented colonies from AMAG last season?	☐ Yes ☐ No Number of colonies: _____

Part 2 — Projected Pollination Needs (Grower's good-faith estimate)

Complete one row for each crop block. Industry-standard stocking guides: almonds 2.0 colonies per acre; sweet cherries 1.7; highbush blueberries 3.0, or 4.0 in Western Washington.

Crop / variety	County, State	Acres	Hives per acre	Est. hives	Expected bloom window	Placement preference
						☐ Row ☐ Drops ☐ Map
						☐ Row ☐ Drops ☐ Map
						☐ Row ☐ Drops ☐ Map
						☐ Row ☐ Drops ☐ Map

Crop / variety	County, State	Acres	Hives per acre	Est. hives	Expected bloom window	Placement preference
						☐ Row ☐ Drops ☐ Map
Totals						

Question	Grower response
Strength wanted	☐ Industry standard ☐ Premium (8+ frames WA crops; 9+ frames almonds)
Preferred payment option	☐ 100% before delivery ☐ 50% / 50%
Known access, spray, or water issues	_____
Likelihood of contracting	☐ Firm plan ☐ Likely ☐ Possible

Part 3 — AMAG Projected Estimate (completed by AMAG)

Rates are the Schedule B rates for the Season shown, unless AMAG notes otherwise below. Delivery is estimated per Truckload: 64 Colonies per load for almonds and sweet cherries (double layer) and 32 Colonies per load for all other crops (single layer).

Crop block	Est. hives	Rate per hive	Est. rental	Est. truckloads × rate	Premium (if any)	Est. total
		\$	\$	\$	\$	\$
		\$	\$	\$	\$	\$
		\$	\$	\$	\$	\$
		\$	\$	\$	\$	\$
		\$	\$	\$	\$	\$
Projected total			\$	\$	\$	\$

Planning item	AMAG estimate
Projected deposit (Option B, 50%) or full payment (Option A)	\$_____ due 30 days before placement
Estimated placement / removal window	_____ to _____
Rates in this estimate hold until	_____ (after that, rates may change before a binding Agreement is signed)
Prepared by / date	_____

Part 4 — Planning Timeline

- (1) Grower returns this estimate to AMAG by _____. Estimates are used to plan colony numbers for the Season.
- (2) AMAG will send a Honey Bee Pollination Services Agreement with completed Schedules A and B by _____.
- (3) Colonies are reserved only after both parties sign the Agreement and AMAG receives the deposit, in the order received. AMAG will give growers who returned an estimate first opportunity to sign until _____.
- (4) Grower is asked to tell AMAG promptly if its projected needs change, so AMAG can adjust its colony planning. This request is not a binding obligation.

Part 5 — Non-Binding Terms; Confidentiality; Information Sharing

5.1 No Obligation. Except for Sections 5.3 and 5.4, this Attachment is a non-binding statement of intent and estimate only. Neither party has any liability to the other for any difference between this estimate and the final number of Colonies, rates, or dates, or for not entering into an Agreement. No deposit is required and no fee, cancellation charge, or damages apply under this Attachment.

5.2 Not Part of the Agreement. This Attachment is separate from the Honey Bee Pollination Services Agreement. If an Agreement is signed, the Agreement alone controls, and this Attachment does not change, add to, or explain any of its terms.

5.3 Confidentiality. AMAG will keep the information in this Attachment confidential and use it only to plan its operations and financing, except as allowed in Section 5.4 or required by law.

5.4 Sharing with AMAG's Lender. Grower ☐ consents ☐ does not consent to AMAG sharing this Attachment with its agricultural lender (including the USDA Farm Service Agency) as evidence of projected demand for AMAG's services. Shared copies will be marked "Non-Binding Estimate."

GROWER (acknowledgment only)	AMAG
Name: _____	Name: Joseph Guilmette
Signature: _____	Signature: _____
Title: _____	Title: _____
Date: _____	Date: _____

Signing confirms only that the information above is a good-faith estimate and records Grower's choice in Section 5.4. It does not create a rental commitment.